

Message Text

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ORIGIN COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 R

DRAFTED BY COM/BIC/OED/MEPD/LENGLESON/LW

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COM/BIC/OED/MEPD/JMSANDS

COM/BIC/OIM (INFO COPY)

AF/W/ELOLLIS (INFO)

----- 018273

R 240356Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 018732

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: NIGERIA SEEKS EXPERT APPRAISAL OF COUNTRY'S
--- ELECTRICAL SYSTEM

REF: (A) LAGOS 0027; (B) STATE 304831

1. MEPD FURNISHED BACKGROUND INFORMATION REGARDING
NIGERIAN NEEDS AND OPPORTUNITIES RELATING TO SUBJECT
APPRAISAL TO ALL FIRMS LISTED IN REF (0).

2. THREE FIRMS HAVE CALLED MEPD TO DATE AND STATED THAT
THEY WILL BE CABLING :MBASSY LAGOS ADVISING OF T;EIR

INTEREST. MEPD WILL CABLE EMBASSY OF ANY NEW INTEREST AS
IT DEVELOPS. INTERESTED FIRMS ARE:

--- SANDERSON AND PORTER (MR. ARTHUR H. FERBER P;ONE
--- (212)344-5550) STATED THEY WOULD CABLE EMBASSY ON
--- JANUARY 20 TO EXPRESS INTEREST. THEY SAY THEY CAN

--- FIELD A TEAM IMMEDIATELY AND WILL FURNISH ANY BACK UP
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--- SUPPORT REQUIRED. THEY REFER TO THE PROJECT AS

--- "RELIABILITY IMPROVEMENT".

--- GILBERT ASSOCIATES (MR. CARL TR:TTIN (215)775-2600)
--- IS INTERESTED BUT CONCERNED ABOUT INTERNAL NIGERIAN
--- BUREAUCRATIC DISPUTES JEOPARDIZING THEIR CHANCES
--- WITH NEPA ON OTHER PROJECTS AS WELL AS THEIR FUTURE
--- IN WATER AND SEWAGE. THEY ARE ATTEMPTING TO OBTAIN
--- GUIDANCE IN THAT REGARD FROM THEIR NIGERIAN
--- ASSOCIATE (WE DO NOT KNOW THEIR NAME) AND WILL ADVISE
--- WHEN RISKS EVALUATED.

--- HARZA ENGINEERING (ROLAND KASER (312)855-7117) IS

--- INTERESTED AND WILL CABLE EMBASSY 1/23/76. THEY
--- NOW HAVE SIMILAR "RELIABILITY IMPROVEMENT" CONTRACTS
--- IN IRAN, INDONESIA AND KOREA AND FEEL MOST
--- QUALIFIED TO DO THIS PROJECT.

3. MEPD WILL KEEP EMBASSY ADVISED OF ANY NEW FOUND
INTEREST AND WILL APPRECIATE ADVISING WHEN INDUSTRY
CONTACTS EMBASSY EXPRESSING THEIR INTEREST. SISCO

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